



**IMG**

INTERNATIONAL  
MEDICAL GROUP

Tomorrow's Health Care Today



## Our Vision

Healthcare that meets international standards

## Our Mission

We are committed to improving standards of health care in Uganda through innovation, applied research, education and community-based services.

International Medical Group (IMG) provides innovative, affordable and high quality healthcare services in the region through International Medical Centres, a network of outpatient clinics throughout Uganda, International Hospital Kampala (Uganda's largest private hospital), and IAA Healthcare, which provides medical membership schemes for the public at large. IMG also includes International Health Sciences University (IHSU), IMF, a charitable foundation, IMG Pharmaceuticals and the International Diagnostic Centre (IDC) which provides quality diagnostic services and wellness checks.



# MANAGEMENT PROFILES



**Dr. Ian Clarke, Executive Chairman – IMG:** Dr. Clarke graduated at Queens University Belfast. He worked in family practice in Northern Ireland and then studied tropical medicine at the Liverpool School of Tropical Medicine. He founded Kiwoko Mission Hospital in Luweero, Uganda. In 1993 he completed a Masters in Public Health at the London School of Hygiene and Tropical Medicine and in 1996 he set up International Medical Centre as a small clinic in Kampala, which has grown into the organization International Medical Group. He has authored two books - 'The Man With the Key Has Gone' and 'How Deep Is This Pothole', is a columnist in the Sunday Vision and is also the chairman of the Uganda Healthcare Federation (UHF). In 2010 he was elected as Mayor of the Makindye Division of Kampala.

**Kenneth Finch, Group Financial Controller – IMG:** Ken is from Belfast, Northern Ireland where he trained as a Chartered Accountant post-graduation. After his studies he moved to work for Diageo in London. In 2006, he moved with his wife to work at Kiwoko Hospital in Uganda as Finance & Administration Director. Seven years later, Ken moved to International Medical Group, taking up the role of Group Financial Controller in 2012.



**Sean Clarke, Chief Operating Officer - IHK & IMCs:** Sean worked in the UK and Lebanon, before moving back to Uganda in 2010 to work for the International Medical Group. Having worked within the group in various roles, first as Allied Medical Services Manager, and then as Director of Operations, he now oversees the 17 IMC clinics and the hospital.

**Prof JS Brown, Vice Chancellor IHSU:** Qualified in medicine at the Queens University in Belfast N Ireland. He has award and MD from QUB for research into Coronary Heart Disease and Fellowship of the RCGP in London. He currently is one of four medical Trustees of the RCGP London, and was previously their Medical Director Africa, Vice Chair of UK Council and Chair of the NI RCGP Council. Before coming to Uganda he was active in NHS practice in the UK with interests in medical education, international medicine and healthcare planning. His NHS practice was the first RCGP Research Practice in Ireland. He was Co-Director of the Department of Postgraduate Medicine at the University of Ulster and has a particular interest in methods of undergraduate medical education. He has advised Select Committees in the House of Commons and the Lords at Westminster and is a Medical Advisor to the Health Committee of the General Medical Council, London.



**Annet Kobusingye Sessanga, Executive Director - IMF:** Annet Kobusingye attended schools in Uganda and holds Bachelors of Science Finance and Computer Management of the Cyprus Institute of Marketing of London; she holds a Diploma in Project Planning from Makerere University and a Certificate in Certified Public Accountancy of Uganda. She worked for World Vision Uganda for 4 years, worked for Soroti Catholic Diocese for 5 years prior to joining International Medical Foundation as Finance Manager before.

**Herbert Mukoza, Director Sales & Marketing - IAA Healthcare:** Herbert's career spans thirteen years in marketing in the telecommunications and healthcare industries. Since his appointment in February 2008, he has been in charge of IAA's product sales ensuring consistent growth in revenues through planning, deployment and management of sales personnel. He holds a Degree in Business Administration (Marketing).



**Newton Nderitu, Country Manager – IAA/Resolution Partnership:** Prior to joining IAA-Resolution, Newton worked as IT Manager at Resolution Health East Africa, Kenya. He has a BSc in Information Systems & Technology from United States International University Kenya (USIU). He has a Certificate of Proficiency in Insurance from The Insurance Institute of Kenya as well as an ISACA (Certified Information Systems Auditor) certification. Newton has previously worked with AAR Health Services and Metropolitan Health Group Kenya.



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# COMPANY PROFILES



PART OF THE INTERNATIONAL MEDICAL GROUP

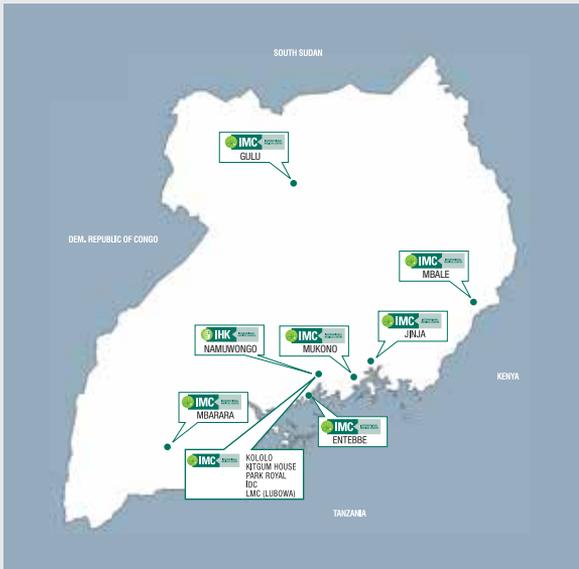
Since 2000, International Hospital has been the market leader in the private healthcare sector in Uganda. IHK boasts highly trained staff, state-of-the-art equipment and the highest level of specialist services at affordable prices.

In a bid to improve the quality of critical care in Uganda and the region, the hospital's intensive care unit was recently upgraded to an 11 fully ventilated bed unit. It also boasts a high level isolation unit according to European Network of Infectious Diseases and CDC guidelines.



International Medical Centres (IMC) is a growing network of 17 clinics throughout Uganda, including one in Juba, South Sudan. The centres include stand-alone clinics offering quality primary care to the public, as well as on-site clinics catering for the employees of businesses such as mines, farms, factories and schools.

Each clinic offers different services tailored to the needs and demands of different individuals, and offer the highest standards of patient care. Whether you have medical insurance or are a walk-in patient, IMCs strive to provide exceptional clinical care, in a friendly conducive environment that will ensure IMC clinics are the clinics of choice for you and your family.





**IMF**

INTERNATIONAL  
MEDICAL  
FOUNDATION



IMF is a registered NGO founded in 2004 as a response to the gap in the provision of secondary and tertiary healthcare for the poor and vulnerable.

IMF developed the Hope Ward project within IHK for complex treatments for the destitute, and has subsequently rolled out a number of primary healthcare and community health projects which attracted funding, not from IHK alone, but from other donors as well. The main focus of these projects is in HIV, tuberculosis and reproductive health.

Now in its tenth year of operation, IMF continues to run two large community projects in Kampala and the Lango sub-regions, plus continuing its support for the treatment of cancer patients and complex conditions for the destitute through the Hope Ward Project within IHK.



**IHSU**

INTERNATIONAL  
HEALTH SCIENCES  
UNIVERSITY

IHSU, situated on the third floor of the IHK building, was licensed by the Uganda National Council for Higher Education in 2008. It is a non-residential university offering health-related programmes and admits students who will become tomorrow's leaders in the provision and management of health services nationally and internationally.

It was brought into existence because of the overall shortage of trained personnel in the healthcare field within the region. It aims to bridge the gaps in the healthcare system through emphasising high standards in educational training by using problem based learning techniques, the latest pedagogical methods and weeding out such practices as plagiarism.





IMG Pharmaceuticals procures, warehouses and distributes drugs and medical consumables to IHK and IMCs throughout Uganda. It is tasked to source the best quality drugs, reagents and kits for the IMG health service provider companies at the best prices on the market.

It consists of a small, dedicated team experienced in the supply of drugs, lab reagents and medical consumables, as well as some medical equipment. We have a widespread transport network that reaches all of Uganda and leaks into Southern Sudan.



Conveniently located on Yusuf Lule Road opposite the golf course (before the Fairway roundabout), IDC is Uganda's first complete diagnostic centre. It includes:

- An advanced and well-furnished wellness centre
- A modern radiology suite
- A non-invasive cardiology centre
- An extensive reference laboratory

IDC makes quality diagnostics accessible to doctors and patients, through making the process as convenient as possible for everyone.





## IAA Healthcare

IAA Healthcare, licensed under the Insurance Regulatory Authority, is part of the International Medical Group. IAA Healthcare has been in operation since 2001 and provides medical schemes to individuals, families and corporate organizations. The medical schemes are customized to suit clients' medical needs in both the public and private sectors. The schemes are serviced primarily by IHK and IMCs. IAA also has over 120 other affiliated clinics contracted to provide services throughout the country.

### **The partnership:**

IAA Uganda now collaborates with Resolution Health and has developed healthcare solutions which increase the scope and depth of the IAA medical cover for all members encompassing the East African region. Under the partnership, Resolution Health provides product design, reinsurance and technical input to the partnership.

